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## Article Summary - Mortgage Broker Version (CDN) Volume 14, Issue 3 (March 2018)

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#### March Into the Real Estate Season

It's time for homebuyers and sellers to take a deep breath ... the busy real estate season is ready to take off! What's the forecast for this year's real estate activity?

**Terminology Tip:** Amortization Schedule

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#### Shine a Light on Spring Cleaning

When it comes to ensuring the shiniest results from your spring-cleaning, it's most effective to start from the top and work your way down. Here's why.

**Household Tip:** A Fresh Approach to Household Sprays

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#### How May I Help You?

The services of a real estate sales representative are invaluable when it comes to selling your home. But by the same token, the "insider" information you can provide to your sales rep can propel your property to the top of the "sold" list that much faster. What can you do to help? Here are some suggestions!

#### How Much is My Home Worth?

We're just on the cusp of the busy real estate season, so if you're thinking of selling your home, you'll want to touch base with your real estate sales representative right now, even if you're not planning to put your home on the market for another few months. The top question you may have is, "How much can I get for my home?"

**Monthly Musing**

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#### When Taking Your Lumps is a Good Thing!

Most mortgage payments include both the principal and the interest into what is commonly referred to as a blended payment. Being able to add an additional lump sum directly to the principal, above and beyond your regular payment, can make a huge difference both in reducing the amount of time it would take to pay off your mortgage, and the amount of interest you would pay over the life of your loan.

**RECIPE OPTION:** Replace article on page 4 with this month's recipe for Almond Bundt Cake.

## MarketConnections

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