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## Article Summary – Single Family Version (US) Volume 14, Issue 5 (May 2018)

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#### How Earnest Are You About Your Offer?

There are two very similar, yet different terms that both buyers and sellers need to understand: “earnest money” and “down payment.” Each of these phrases can carry slightly different meanings in different regions, but the definitions are similar in that they both refer to funds a buyer puts forward in the home buying process.

**Terminology Tip:** Capital Improvement

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#### 5 Steps to a Successful Sale

Sellers who want to sell their home in the quickest time possible, at the highest possible price, will want to review the steps shown in this article with their real estate sales representative for an optimum sales experience!

**Household Hack:** Coffee Filters

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#### Now That’s Smart!

More and more homeowners are incorporating into their homes a wealth of new technology offered by smart home systems that take care of everyday tasks from answering homeowner’s questions, to controlling music and TVs, to adjusting the temperature of the home. And that’s just the beginning.

#### Contracting Quality

When your home is in need of repair or improvements, you want to be sure you’re trusting it to the right hands; a quality contractor can make or break your renovation experience. When on the hunt for just the right person, keep the advice shown here in mind.

#### Monthly Musing

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#### One Garden, To Go!

Creating a beautiful garden takes time, effort and money — all of which usually result in a completely worthwhile outcome. But what if you’re planning to move this summer, and will only be able to enjoy the benefits of all your hard work for a short time? Consider taking your garden with you!

**RECIPE OPTION:** Replace article on page 4 with this month’s recipe for Lemon Asparagus Risotto.

**PUZZLE OPTION:** Replace article on page 4 with this issue’s featured puzzle!

## MarketConnections

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